

Principal Advisor

About WATC

As the State's central financial services provider, Western Australian Treasury Corporation (WATC) cares about the financial health of Western Australia's government sector. We partner with government entities to achieve sound financial outcomes and provide access to a comprehensive range of corporate finance, debt and investment, risk management and foreign exchange products and advisory services. We also provide our investors with secure and sustainable opportunities.

You can find out more about the organisation including our purpose, history and key activities by visiting the About Us tab on the [WATC website](#).

The Opportunity

Following continued organisational growth, we are expanding our Advisory Services team and are pleased to offer this opportunity to join our ongoing investment in building capability and supporting the organisation's future growth and success.

WATC's Advisory Services team provides specialist expert financial advice to clients across the Western Australian government sector. Supporting the State, the team applies a corporate finance lens to a range of large projects, proposed initiatives, and transactions and undertake financial modelling and analysis to provide high-quality advice to our clients.

This role involves working at a strategic level with WATC's clients, identifying business opportunities, managing unique engagements, mentoring dynamic project teams, and guiding complex financial modelling processes. The core focus of the role includes:

- Developing strategic relationships with clients to identify opportunities for growth.
- Leading client engagements and project teams to deliver high-quality advice.
- Conceptualising and guiding the creation of financial models for unique projects.
- Conducting rigorous impartial and considered financial analysis for client engagements.
- Mentoring, encouraging and coaching team members to enhance Advisory Services team capabilities.
- Analysing financing structures for public assets, public private partnerships, and major capital investment decisions, providing guidance to clients with a view to maximising value for the State.
- Undertaking quality assurance, and ensuring team members maintain and enhance complex integrated financial models.

This role offers an exciting opportunity to use your financial expertise to provide impactful advice on projects that benefit Western Australia while also prioritising work-life balance. It is a great role for someone who enjoys complex problem-solving, analytical thinking and client engagement.

About You

WATC is seeking someone with a positive and approachable attitude, who enjoys working collaboratively, welcomes the opportunity to mentor and share knowledge, and is passionate about being a part of WATC's Advisory Services team. Your proactive approach and ability to remain agile in a dynamic environment will be key to your success in this role.

WATC's ideal candidate will be a critical thinker with experience in building and maintaining relationships with key clients and can demonstrate a combination of the following skills, qualifications and experience:

- Tertiary qualifications in finance, or a related discipline.
- Extensive experience in an advisory services environment.
- Project management skills in a financial environment.
- Excellent understanding of financial modelling and model outputs.

- Creative financial problem solving and analytical skills.
- Strong interpersonal and communication skills within a client relationship context.
- A high level of intellectual curiosity.
- A flexible, 'can-do' attitude to work.

WATC Values

WATC values shape our behaviours and define how we relate to each other, our clients and our community:

Integrity – We are open, honest and accountable. We adhere to the highest professional and ethical standards. We honour our promises.

Partnership – We work collaboratively with our stakeholders and colleagues towards achieving successful outcomes.

Adaptability – We challenge ourselves to think creatively and to continuously improve.

Achievement – We are engaged and focused on delivering valued outcomes for Western Australia.

Leadership – We use our knowledge and experience to contribute to the long-term benefit of Western Australia.

Employee Benefits

WATC offer a range of benefits beyond remuneration that include:

- **Flexible work arrangements:**
 - Excellent work / life balance
 - Working from home options and flexible start and finish times
 - Compressed work schedules and part time work opportunities.
- **Health and wellbeing focus:**
 - Calendar of a range of wellbeing initiatives
 - Two wellbeing days annually
 - Discounted health insurance.
- **Generous personal leave:**
 - 12.5 days personal leave per year
 - Up to 12 weeks paid parental leave (on top of government paid parental leave scheme)
 - Access to purchase additional leave.
- **Diverse, inclusive and supportive work environment:**
 - Strong organisational focus on diversity and inclusion
 - A range of staff initiatives to drive First Nations awareness and support women in finance
 - A reward and recognition program.
- **Professional development opportunities:**
 - Training courses
 - Professional memberships
 - Structured learning opportunities.
- **Newly refurbished offices:**
 - Sit-stand desks and personal lockers
 - Free gym access and fitness classes in the building

- Excellent end of trip facilities.

To find out more about the benefits of working at WATC, visit our [Careers](#) page.

How to Apply

We offer an inspiring and collaborative work environment where compliance is central to driving trust and innovation in financial services.

You will have the opportunity to work within a supportive team that values excellence, transparency, and forward-thinking solutions. If you are seeking a role where you can make a tangible impact, apply now.

Only candidates with unrestricted working rights in Australia will be considered.

For further information please contact Denise Wetherall, Beilby Downing Teal on 0408 000 109 or dwetherall@beilbydt.com.au or click the link to download a copy of the Application Information Pack.

<https://beilbydt.com.au/application-packs/>

Join an organisation that is committed to employing highly skilled people, with diverse backgrounds and experiences that embraces diversity of all kinds including supporting Women In STEM.

Please **apply online** at www.beilbydt.com.au by submitting a cover letter and resume (Word or PDF format) and quoting reference number 1126502.

Please note that applications will be assessed as they are submitted, so prompt submissions are encouraged.