

Chief Advisor

This is a unique opportunity for a finance professional with a passion for complex problem solving and client relationship management.

- Provide specialist financial advice to clients that inform State decisions
- An opportunity to be involved in exciting and challenging projects
- Build long-term relationships with key stakeholders and decision makers

The Opportunity:

The Advisory Services Branch provides specialist expert financial advice to clients across the WA public sector. Supporting the State by applying a corporate finance lens to a range of large projects, proposed initiatives, and transactions. The Advisory Services branch undertake financial modelling and analysis to provide high quality advice to clients.

This role involves managing unique engagements and mentoring dynamic project teams. Working at a strategic level with WATC's clients, identifying business opportunities and guiding complex financial statistical modelling processes. Duties include:

- Leading client engagement with a project team to deliver high quality advice.
- Conceptualising and guiding the creation of financial models for unique projects.
- Mentoring, encouraging and coaching team members to enhance the capability of the Advisory Services branch.
- Analysing and guiding clients on financing structures for public assets, public private partnerships and major capital investment decisions with a view to maximising value to the State.
- Undertaking quality assurance and ongoing maintenance of complex integrated financial models.
- Developing strategic relationships with clients to identify opportunities for growth.
- Conducting rigorous impartial and considered financial analysis for client engagements.

This role offers an exciting opportunity to use your expert financial knowledge, provide impactful advice on projects that benefit WA while also prioritising work-life balance. It is a great role for someone who loves complex problem solving, analytical thinking and client engagement.

About You:

WATC is seeking someone with a positive and approachable attitude, who enjoys working collaboratively, welcomes the opportunity to mentor and share knowledge, and is passionate about being a part of the WATC advisory team. Your proactive approach and ability to remain agile in a dynamic environment will be key to your success in the role.

WATC's ideal candidates will be critical thinkers, with experience building and maintaining relationships with key clients and who can demonstrate a combination of the following skills, qualifications and experience:

- tertiary qualifications in finance, or a related discipline;
- extensive experience in an advisory services environment;
- project management skills in a financial environment;
- excellent understanding of financial modelling and model outputs;
- creative problem solving and analytical skills;
- strong interpersonal and communication skills within a client relationship context;



- a high level of intellectual curiosity; and
- a flexible, 'can-do' attitude to work.

About WATC:

As the State's central financial services provider, Western Australian Treasury Corporation (WATC) cares about the financial health of WA's public sector agencies. We work with them to provide access to a comprehensive range of corporate finance, debt and investment, financial markets, risk management and foreign exchange products and advisory services.

Our Values:

Our values shape our behaviours and define how we relate to each other, our clients and our community:

Integrity – We are open, honest and accountable; we adhere to the highest professional and ethical standards. We honour our promises.

Partnership – We work collaboratively with our stakeholders and colleagues towards achieving successful outcomes.

Adaptability – We challenge ourselves to think creatively and to continuously improve.

Achievement – We are engaged and focused on delivering valued outcomes for WA.

Leadership – We use our knowledge and experience to contribute to the long-term benefit of WA.

Benefits:

- Excellent work/life balance and flexibility.
- Collaborative and supportive work environment.
- Above average and flexible personal and parental leave policies.
- Access to purchase additional leave.
- Discounted health insurance.
- Development opportunities.
- Free fruit.
- Two wellbeing days per year.
- Free gym access and classes in the building.
- Excellent end of trip facilities.

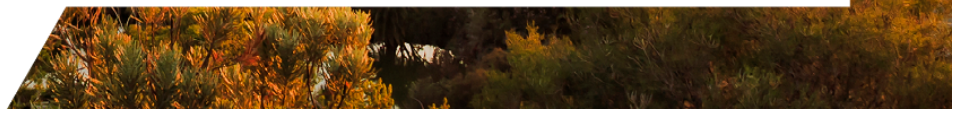
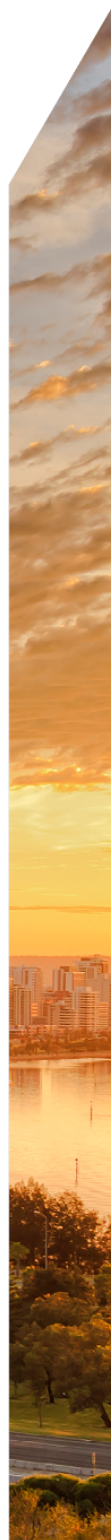
How to Apply:

Our recruitment and selection process includes a variety of assessment tools that might include behavioural and cognitive surveys, technical skill activities, reference checks and verification of Australian working rights.

Only candidates with unrestricted working rights in Australia will be considered.

WATC is committed to employing highly skilled people, with diverse backgrounds and experiences and embrace diversity of all kinds, and avidly support Women In STEM.

For further information please contact **Nick Verkerk**, General Manager and Executive Director, Beilby Downing Teal on **0403 457 363** or nverkerk@beilbydt.com.au or click the link to download a copy of the Application Information Pack.



<https://beilbydt.com.au/application-packs/>

Please **apply online** at www.beilbydt.com.au by submitting a cover letter and resume (Word or PDF format) and quoting reference number **822979**.

Please note that applications will be assessed as they are submitted, so prompt submissions are encouraged.

