

Client Advisor

Teaser:

Opportunity to apply your finance and relationship management skills in a meaningful role that supports the delivery of financial products and services for the benefit of the Western Australian government sector.

Bullet Points:

- Further develop your experience within the finance industry.
- Build and apply your client engagement and management skills.
- Apply problem-solving skills in a financial context.

About WATC

As the State's central financial services provider, Western Australian Treasury Corporation (WATC) cares about the financial health of Western Australia's government sector. We partner with government entities to achieve sound financial outcomes and provide access to a comprehensive range of corporate finance, debt and investment, risk management and foreign exchange products and advisory services. We also provide our investors with secure and sustainable opportunities.

You can find out more about the organisation including our purpose, history and key activities by visiting the [About Us](#) tab on the WATC website.

The Opportunity

We are seeking a Client Advisor to join our Corporate Treasury Services team. In this role, you will be responsible for providing high-quality, cost-effective financial products and services to WATC's clients, as well as supporting the management and maintenance of business unit systems and processes. You will work closely with clients and undertake research and analysis to develop effective strategies and manage risks in line with individual client's business needs.

Key activities include:

- Managing the delivery of products and services to clients in accordance with client instructions and WATC's governance framework.
- Assisting in the maintenance, development and review of financial models used by the Corporate Treasury Services business unit.
- Assisting building and maintaining relationships with clients, and supporting the promotion and enhancement of WATC's reputation as a valued partner.
- Contributing to the improvement of financial knowledge across the Western Australian government sector by delivering presentations on WATC's products and services, and financial risk management strategies to clients and WATC employees.
- Identifying and progressing opportunities to improve WATC's product and service delivery through process improvements, product development and marketing initiatives.

About You

Our ideal applicant is a team player with approximately two years' experience working in the financial sector, and the motivation to develop collaborative working relationships with clients to support the delivery of excellent client service.

If you have an understanding of financial products, are seeking a role where you can apply your research, analytical and problem-solving skills, and can demonstrate your capabilities against the following key criteria, we would love to hear from you:

- Sound knowledge of the finance industry and financial instruments.
- Sound knowledge of financial risk management practices and concepts.
- Sound financial modelling skills using Microsoft Excel.
- Sound research and financial analysis skills, particularly in relation to financial risk management (for example, interest rate risk management and foreign exchange risk management).
- Strong interpersonal and communication skills, with the ability to convey an understanding of financial concepts.
- Ability to contribute to positive, inclusive and collaborative working relationships with internal and external stakeholders in a flexible work environment.
- Relevant qualification in financial services or equivalent relevant experience.

WATC Values

WATC values shape our behaviours and define how we relate to each other, our clients and our community:

Integrity – We are open, honest and accountable; we adhere to the highest professional and ethical standards. We honour our promises.

Partnership – We work collaboratively with our stakeholders and colleagues towards achieving successful outcomes.

Adaptability – We challenge ourselves to think creatively and to continuously improve.

Achievement – We are engaged and focused on delivering valued outcomes for Western Australia.

Leadership – We use our knowledge and experience to contribute to the long-term benefit of Western Australia.

Employee Benefits

WATC offer a range of benefits beyond remuneration that include:

- **Flexible work arrangements:**
 - Excellent work / life balance
 - Working from home options and flexible start and finish times
 - Compressed work schedules and part time work opportunities.
- **Health and wellbeing focus:**
 - Calendar of a range of wellbeing initiatives
 - Two wellbeing days annually
 - Discounted health insurance.
- **Generous personal leave:**
 - 12.5 days personal leave per year
 - Up to 12 weeks paid parental leave (on top of government paid parental leave scheme)
 - Access to purchase additional leave.
- **Diverse, inclusive and supportive work environment:**
 - Strong organisational focus on diversity and inclusion
 - A range of staff initiatives to drive First Nations awareness and support women in finance
 - A reward and recognition program.

- **Professional development opportunities:**
 - Training courses
 - Professional memberships
 - Structured learning opportunities.
- **Newly refurbished offices:**
 - Sit-stand desks and personal lockers
 - Free gym access and fitness classes in the building
 - Excellent end of trip facilities.

To find out more about the benefits of working at WATC, visit our [Careers](#) page.

How to Apply

We offer an inspiring and collaborative work environment where compliance is central to driving trust and innovation in financial services.

You will have the opportunity to work within a supportive team that values excellence, transparency, and forward-thinking solutions. If you are seeking a role where you can make a tangible impact, apply now.

Only candidates with unrestricted working rights in Australia will be considered.

For further information please contact **Denise Wetherall, Beilby Downing Teal** on 0408 000 109 or dwetherall@beilbydt.com.au or click the link to download a copy of the Application Information Pack.

<https://beilbydt.com.au/application-packs/>

Join an organisation that is committed to employing highly skilled people, with diverse backgrounds and experiences that embraces diversity of all kinds including supporting Women In STEM.

Please **apply online** at www.beilbydt.com.au by submitting a cover letter and resume (Word or PDF format) and quoting reference number **1038374**.

Please note that applications will be assessed as they are submitted, so prompt submissions are encouraged.