

Head of Markets

About WATC

As the State's central financial services provider, Western Australian Treasury Corporation (WATC) cares about the financial health of Western Australia's government sector. We partner with government entities to achieve sound financial outcomes and provide access to a comprehensive range of corporate finance, debt and investment, risk management and foreign exchange products and advisory services. We also provide our investors with secure and sustainable opportunities.

The Opportunity

Reporting to the General Manager, Funding and Capital Markets, the Head of Markets position provides strategic leadership and oversight of WATC's funding and investing activities. This includes sourcing borrowings, managing foreign exchange risk, overseeing balance sheet and liquidity management, and investing surplus funds on behalf of WATC and its clients, with a forward-looking approach.

Key activities include:

- Overseeing development and execution of the following strategies:
 - Funding and liquidity management plans that ensure ongoing access to financial markets.
 - Balance sheet (ALM) risk management plans that are responsive to market conditions, client requirements, and the broader risk environment.
 - Tailored investment strategies for each investment portfolio under management.
- Collaborating across the organisation to develop and implement investor relations engagement strategies and the sustainability program, ensuring both are integrated in planning and operational activities.
- Overseeing foreign exchange management activities for WATC and its clients.
- Providing strategic advice and recommendations to the Executive on borrowing, investment, hedging strategies, and client lending products and services.
- Identifying new sources of borrowing to meet projected requirements, including enhancing existing facilities and development of new programs.
- Maintaining up-to-date knowledge of domestic and international liability management trends.
- Contributing to the development of future corporate strategic directions through influence and facilitation.

About You

If you have a combination of the following experience and capabilities and align with our values outlined below, we would love to hear from you.

- Extensive experience and a deep understanding of both domestic and global funding markets.
- Strong expertise in asset management, including money market and credit market instruments.
- Proven ability to identify and develop long-term, sustainable, and cost-effective funding strategies, with a strong understanding of investor preferences and market capacity.
- High level of integrity, demonstrated through adherence to professional and ethical standards and prudent discretion in handling confidential information.

- Superior relationship management and influencing skills, including proven ability to build strong, open and collaborative relationships with investors, clients, and internal and external stakeholders.
- Ability to work independently while effectively collaborating across teams and managing competing priorities.
- Capability to provide strategic insights, critical thinking and wide-ranging advice informed by experience.
- Commitment to participating in a flexible work environment that supports productive working relationships.

Our Values

Our values shape our behaviours and define how we relate to each other, our clients and our community. We operate our business in accordance with our values:

Integrity – We are open, honest and accountable; we adhere to the highest professional and ethical standards. We honour our promises.

Partnership – We work collaboratively with our stakeholders and colleagues towards achieving successful outcomes.

Adaptability – We challenge ourselves to think creatively and to continuously improve.

Achievement – We are engaged and focused on delivering valued outcomes for Western Australia.

Leadership – We use our knowledge and experience to contribute to the long-term benefit of Western Australia.

Employee Benefits

At WATC we offer a range of benefits beyond remuneration that include:

- **Flexible work arrangements:**
 - Excellent work / life balance;
 - Working from home options and flexible start and finish times; and
 - Compressed work schedules and part time work opportunities.
- **Health and wellbeing focus:**
 - Calendar of a range of wellbeing initiatives;
 - Two wellbeing days annually; and
 - Discounted health insurance.
- **Generous personal leave**
 - 12.5 days personal leave per year;
 - Up to 12 weeks paid parental leave (on top of government paid parental leave scheme); and
 - Access to purchase additional leave.
- **Diverse, inclusive and supportive work environment:**
 - Strong organisational focus on diversity and inclusion;
 - A range of staff initiatives to drive First Nations awareness and support women in finance; and
 - A reward and recognition program.
- **Professional development opportunities**
 - Training courses;

- Professional memberships; and
- Structured learning opportunities.
- **Contemporary offices**
 - Sit-stand desks and personal lockers;
 - Free gym access and fitness classes in the building; and
 - Excellent end of trip facilities.

To find out more about the benefits of working at WATC, visit our [Careers](#) page.

How to Apply

Our recruitment and selection process includes a variety of assessment tools that might include behavioural and cognitive surveys, technical skill activities, reference checks and verification of Australian working rights.

Only candidates with unrestricted working rights in Australia will be considered.

We are committed to employing highly skilled people, with diverse backgrounds and experiences and embrace diversity of all kinds including supporting Women In STEM.

For a confidential discussion please contact **Darragh Cleary** at Kaizen Recruitment on 0478 350 003 or darragh@kaizenrecruitment.com.au, or click the link to apply. Job Reference No: 1647446.

[Head of Markets - 1647446](#)

Please note that applications will be assessed as they are submitted, so prompt submissions are encouraged.